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1 2	UNITED STATES BANKRUPTCY COURT SOUTHERN DISTRICT OF TEXAS HOUSTON DIVISION		
3	FREE SPEECH SYSTEMS LLC,) CASE NO: 22-60043-cml) Houston, Texas	
5	Debtor.	Monday, November 27, 20232:02 PM to 4:48 PM	
6	ALEXANDER E. JONES,) CASE NO: 22-33553-cml	
7 8	Debtor.))	
9	TRIAL		
10	BEFORE THE HONORABLE CHRISTOPHER M. LOPEZ UNITED STATES BANKRUPTCY JUDGE		
11	APPEARANCES:		
12 13 14	±	RAYMOND BATTAGLIA Law Office of Ray Battaglia 66 Granburg Circle San Antonio, TX 78218	
15 16 17	For Alex E. Jones:	VICKIE L. DRIVER Crowe & Dunlevy PC 2525 McKinnon Street, Suite 425 Dallas, TX 75201	
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15	Also Present	ALEX E. JONES
16		PATRICK McGILL ALINOR STERLING
		RYAN CHAPPLE
17		ROBERT SCHLEIZER
18	Court Reporter:	UNKNOWN
19	Courtroom Deputy:	UNKNOWN
20	Transcribed by:	Veritext Legal Solutions 330 Old Country Road, Suite 300 Mineola, NY 11501 Tel: 800-727-6396
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23	Proceedings recorded by electronic sound recording; Transcript produced by transcription service.	
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- 1 know, they're still discussing, but they're -- will be back
- 2 in here shortly.
- 3 THE COURT: Okay. No worries. I'm just going to
- 4 sign the order. I'm completely fine. Working on the
- 5 rejection order, so we're all good. Just give me one
- 6 minute.
- Okay, why don't somebody tell me where we are?
- 8 MR. BATTAGLIA: I think the mutual Debtors'
- 9 decision is to ask the Court to approve the rate of pay in
- 10 the cash collateral order and to present evidence.
- 11 THE COURT: Okay. Let's go.
- MR. BATTAGLIA: And so I would call Patrick
- 13 Magill.
- 14 THE COURT: Okay. Magill, can you please raise
- 15 your right hand? Do you swear to tell the truth, the whole
- 16 truth, and nothing but the truth?
- 17 THE WITNESS: I do.
- 18 THE COURT: Okay. Please be seated and I will let
- 19 the record reflect that the witness has been duly sworn in.
- 20 DIRECT EXAMINATION OF PATRICK MAGILL
- 21 BY MR. BATTAGLIA:
- 22 Q Good afternoon, Mr. Magill. Can you tell the Court
- 23 what your role is in this case?
- 24 A Chief restructuring officer of Free Speech Systems.
- 25 Q And what are your duties in that connection?

- 1 A I manage the bankruptcy process and I am -- run the
- 2 business. I'm chief operating officer of the business.
- 3 Q What is your role in connection with the compensation
- 4 of employees?
- 5 A Day-to-day operations include the review of all
- 6 expenses including salaries and duties.
- 7 Q Have you, outside of Free Speech Systems, been a CRO or
- 8 a CEO of other businesses?
- 9 A Yes.
- 10 Q And have you had experience in that capacity in the
- 11 retention and compensation of employees?
- 12 A Yes.
- 13 Q How many employees have you managed, would you say,
- over the last dozen years or so?
- 15 A A thousand.
- 16 Q You're familiar with what Mr. Jones' role is with Free
- 17 Speech Systems, are you not?
- 18 A Yes.
- 19 Q Can you tell the Court how important he is to the
- 20 operations of Free Speech Systems?
- 21 A He's in a role -- without Alex Jones in Free Speech
- 22 Systems, there is no Free Speech Systems. So he is the one
- individual in the company that's indispensable.
- 24 Q And have you conducted an analysis of gross revenue
- 25 generated by the business when Mr. Jones is not on the air?

- 1 A Yes.
- 2 Q And what has your analysis concluded?
- 3 A When Alex is not in the studio on the air, we suffer
- 4 about a 40 percent reduction in revenues day-to-day.
- 5 Q And that's on short term or long term?
- 6 A It really doesn't matter. It's usually long term. If
- 7 he's gone for a week to ten days, let's say he's on
- 8 vacation, there's a significant reduction in revenues.
- 9 Q Do you know what Mr. Jones's compensation historically
- 10 has been from Free Speech Systems?
- 11 A It usually has run on a salary basis. It runs in the
- 12 600 range. In the profit sharing, as he was experiencing
- when he was not in bankruptcy, several million dollars a
- 14 year. It's ranged on the low end, you know, \$4 million
- 15 total compensation. I believe there was one year where he
- had about an \$8 million compensation.
- 17 Q Is it extraordinary for a small business owner to take
- 18 compensation in multiple forms?
- 19 A No, it's very common for any -- someone, particularly
- 20 for tax purposes, to take a salary, a reasonably modest
- 21 salary for pick up purposes and then to take bonuses or
- 22 profit share at the end of the year or during the year.
- 23 O What's --
- 24 A It's very common.
- 25 Q What's Mr. Jones's current rate of -- prior to

- 1 November, rate of pay?
- 2 A Prior to November --
- 3 0 2023.
- 4 A -- 2023, I believe he was making roughly \$540,000 a
- 5 year, 560, something in that range.
- 6 Q \$20,000 a pay --
- 7 A \$20,000 biweekly.
- 8 Q And do you know how that number came to be?
- 9 A I really don't. That was set about the time that I
- 10 showed up in October, so that was basically the pay that he
- 11 had when I arrived.
- 12 Q Do you believe that's an appropriate rate of
- 13 compensation?
- 14 A No.
- 15 Q Why not?
- 16 A I believe it's too low. I mean, the pay represents a
- 17 small amount relative to the revenues that is generated 100
- 18 -- virtually 100 percent of all the revenues of Free Speech
- 19 is a direct relation shift to Alex's effort. So, we
- estimate this year we'll do about \$30 million in revenue.
- 21 So, our -- my position was at the time that that was
- 22 significantly lower than it should have been. And taking
- into consideration his gross compensation in years past, it
- 24 was a fraction of what he used to make.
- Q How many hosts are there for the broadcast on Infowars?

- 1 A There are three.
- 2 Q And who are they?
- 3 A They're Harrison Schmidt and Owen Shroyer.
- 4 Q And Mr. Jones?
- 5 A And Mr. Jones.
- 6 Q Mr. Shroyer been broadcasting for the last 30 days?
- 7 A No. He has been a host of the federal government.
- 8 Q What effect has that had on the estate's ability to
- 9 generate revenue?
- 10 A Well, let's put a crimp on us. We've had to do some
- 11 substitute hosting. We've moved some people around. We
- 12 have a pretty -- we run a pretty lean ship at Free Speech,
- 13 so we have a pretty thin bench for talent like that. So
- 14 we've managed to get by with two hosts and some substitute
- 15 hosts.
- 16 Q But in terms of revenue, have you noticed a meaningful
- decline in revenue with Mr. Shroyer's absence?
- 18 A There has been some decline, yes.
- 19 Q With respect to current payroll, how are employees
- 20 paid? In advance, in arrears?
- 21 A They're paid in arrears.
- 22 Q So if the Court were to approve the payment that's
- 23 proposed in the cash collateral order, is that an inducement
- for Mr. Jones to stay?
- 25 A No.

- 1 you're saying, I'm going to triple how much I'm going to pay
- 2 him every two weeks? That's your position here, because
- 3 it's just the right thing to do. It has nothing to do with
- 4 him --
- 5 A It's good business.
- 6 Q Why is it good business?
- 7 A I've explained this to you. I'll try to do this again.
- 8 when you have a staff and you have people that are working
- 9 for you in this business, you need to make sure that you're
- 10 not only competitive, you don't wait for people to threaten
- 11 to leave or to leave. You're proactive in the way you do
- 12 things. In the case of Alex Jones, it was very clear that
- this is a half a million dollars a year for a man who
- 14 contributes 100 percent of the revenue of the business
- needed to have a pay adjustment. I do not wait until
- 16 there's a fire alarm or somebody threatens to quit in order
- 17 to be able to fix the problem. I try to fix the problem
- 18 before it happens.
- 19 Q Sir, you said he didn't need to pay adjustment earlier.
- 20 You said it's very common for business owners to take a
- 21 small salary and then get a percentage of the profits. That
- 22 was very normal.
- 23 A That was -- that's normal when you're not in
- 24 bankruptcy, yes.
- 25 Q It's also normal when you're not the owner of the